



Price List

Valid as from July 28 2006

1 Feasibility Check

Planning a flight is a complex endeavour as the magnitude of problems may, depending upon the aircraft, route and time of the year, be very different from one flight to another. Due to this, flight planning will only be offered after a Feasibility Check has been done. An offer, once confirmed, will not be altered at a later date.

Upon receipt of the application form you will receive our Feasibility Check / Offer within two weeks that includes

- 1 Pre-flight plan according to your wishes with
 - Route or Rest Day proposals for each calendar day
 - DEP Town / ARR Town
 - Every leg will have been checked for feasibility with respect to your particular aircraft performance, countries and regions to be over-flown, weather and general climate at the time of the proposed flight, general suitability of airports, fuel and customs availability, alternate airports and more. This information will not yet be presented in detail on the pre-flight plan as it is preliminary and will be rechecked in detail once an offer is accepted.
- 2 Printed map with complete route and most or all destination airports marked.
- 3 Report describing everything you may expect once you have decided about your final route.
- 4 Offer

The cover charge for a Feasibility Check amounts to US\$ 500 (flights around the World US\$ 1000) and will be fully deducted from your invoice once you have decided to order our flight planning package as offered.

Please request our Application Form by email (info@aeroexplorer.biz) or call +41 56 610 7174.

Download: www.aeroexplorer.biz/contact

2 Flight Planning

AEI is only able to plan a complete flight from departure airport to destination airport (and if requested return) after a Feasibility Check has been done. We cannot participate in planning that is partly done by the customer.

Typical prizes for complete AEI Flight Planning Packages, after deduction of cover charge (actual prizes might differ by up to + 25% depending on complexity of task at hand):

<u>Journey</u>	<u>Typical duration/weeks</u>	<u>Appr. prize in US\$</u>
Europe – Egypt or Senegal (return)	2 – 3	1750
Europe – East Africa (return)	3	2100
Europe – Central Africa (return)	3 – 4	2500
Europe – South Africa (return)	4 – 6	3000 – 4500
Europe – Iran (return)	2 – 3	1750
Europe – India or Sri Lanka (return)	3 – 5	2500 – 4000
Europe – Australia or New Zealand (one way)	3 – 4	3000
Europe – Oshkosh (return)	3 – 4	2500
Europe – US West Coast or Alaska (return)	4 – 6	3000 – 4000
Europe – South America (return)	4 – 6	3000 – 4500
USA – South America (return)	2 – 5	2000 – 4000
USA – Europe (return)	3 – 4	2500
Around the World	4 – 10 or more	4000 – 10000 (or more)

VAT (where applicable) as well as shipping and handling are not included. All orders have to be paid in advance to our bank account or by credit card. Work will start as soon as the amount due is credited to our account.

Included in price:

- Customer "To Do" Checklist: It is important neither to be short of time close before departure nor to forget something relevant.
- Complete flight planning including:
 - Pre-Flight Plan: Designed to provide a quick overview
 - Itinerary: A short flight plan with telephone numbers of all relevant airports; this is ideal to give to all interested parties (e.g. family, friends, media).
 - Daily Planning Sheets: A two page very comprehensive data sheet for every leg, including wake-up and pick-up times, flight plan data and times (local time and UTC), the most relevant airport data, telephone numbers, local time difference, times of sunrise and sunset, destination with alternate, fuel, time and weight calculations, information about destination, arrival town, country, emergency as well as climate and geographical data for each country over flown.
- List of all necessary visas for the pilot and each passenger depending upon each individual nationality plus the address of the closest embassies.
- List of all relevant health precautions and vaccinations for each destination country.
- For pilots crossing the North Atlantic at low level a detailed guide with all pertinent details.
- Equipment list: a comprehensive list of all necessary items to be taken along. It starts with the personal toothbrush and ends with the necessary emergency gear, be it for an over water flight or for traversing the desert. Make a meaningful selection so as not to forget anything of importance.
 - Equipment List/Items: Organised into chapters. These range from personal items to spare parts for your aircraft, emergency equipment and much more.
 - Equipment List/A–Z: Here you will find everything listed in alphabetical order.
 - Equipment List/Suppliers: This takes the form of a shopping list, organised with reference to vendors and suppliers.
- A list of all necessary over flight permits.
- A brochure with HG Schmid's collected hints and tips: you benefit from an airline captain's line experience of over 30 years, more than 160 World records and flights with a single-engine piston aircraft from Europe to South Africa, to and all around South America, from two complete flights around the World, several North Atlantic crossings and an experience of more than 16'000 hours.
- Prepared forms: ICAO ATC Flight Plan, US ATC Flight Plan, General Declaration Form (ready to be copied) plus directions of how to use them.
- Two pages of information for each country crossed, providing information about geography, population, form of government and country. Very interesting!
- "Land and Sea Emergencies", a booklet that offers advice in case of need.

Express Service:

If the customer needs our assistance urgently we are able to plan a flight and deliver our flight preparation package for most flights within one week or less after acceptance of the Feasibility Check (sent as .pdf file by email). For flights around the world the time for delivery will be 10 days or less. A surcharge of 50% of the price of the complete flight planning package applies.

3 Additional documentation(s)

Complete additional documentation(s) for your crew: Price: US\$ 500/each plus shipping and handling.

4 Over Flight Permits

In many countries over flight permits are mandatory. As part of our service we shall provide a list of all required permits according to your chosen route. You have three possibilities to obtain those permits:

- Most economical: apply for each permit directly in the relevant country. Disadvantage: very time consuming, difficult to update, if any changes have to be made while on your way.

- Good solution: order the permits via a specialized company. Disadvantage: many permits might only arrive days before you need them. Communication and follow up will not always be easy if you have to deal with numerous different employees of a company.
- All out of one hand: If we have to provide the permits for you we shall do this via a specialised company. We shall be responsible to check the completeness and the timely distribution by the best means to you. Experience shows this to be an important factor for the customer. Cost per permit: € 60 - 110 + VAT on average, some permits may cost more, some less. For our services 15% of the final invoice of the provider will be charged. A deposit of the total approximate amount due is required to our bank account or by credit card before AEI is able to start work. Once the flight has arrived at its final destination you will receive an invoice for any missing funds or a check for the excess deposit. Money well spent!

5 Budget

Once a flight is completely planned, a detailed budget can be provided at a flat rate of US\$ 500 (flights around the World US\$ 1000). Also every effort is undertaken to be as precise as possible, lots of variables and unknowns such as the cost for the aircraft dry, local charges, actual fuel prices, expenditures for food and accommodation as well as other items can only roughly be estimated. Our budget report might be a valuable tool nevertheless to estimate the approximate costs of the flight. It is divided into three sections:

- Budget: all costs including estimated direct and indirect costs for the aircraft.
- Minimum Budget: minimum costs (e.g. hotels with two or three instead of four or five stars). Indirect costs for the aircraft will not be considered.
- Direct costs: real expenditures which have to be paid for directly during the trip.

6 Change of flight plan after acceptance of offer

AEI may, after due consultation with the customer, change the actual planning (dates, destinations) if operational reasons so dictate. Should a customer wish to change a flight plan (destination and/or date) after he has accepted the offer of AEI, he may of course do so. AEI will, however, have to charge a fee commensurate with the time required (US\$ 100 per hour).

7 Flight Watch

Long flights over open water or sparsely settled areas should for safety reasons be monitored by a third party in addition to the automatic monitoring a filed ATC flight plan should provide. It is not unheard of that ATC flight plans do not arrive at destination or that nothing will be done if an aircraft does not arrive. It is therefore highly recommended to install some sort of flight watch at least for critical legs. This is best done with family or friends that react if an aircraft should not arrive as scheduled.

If a customer is unable to secure flight watch for whatever reasons, AEI is prepared to take over this task.

Orders for Flight Watch will be accepted only if AEI has sufficient capacity to provide such a service at the time that the Flight Watch would be in effect. Our terms and conditions will be provided on request. Apply as early as possible to have availability guaranteed.

8 Consulting / Help

Personal consulting by Hans Georg Schmid during normal business hours is also available (by telephone, email, fax or personal contact) and will be billed at the hourly rate of US\$ 100 (plus expenses if the work is not accomplished at AEI's home base). Travel time will be calculated at half this rate.

Personal consulting having a value of up to 20% of the value of the billed and paid prize of a journey is included in the prize of the journey. AEI is keeping a consultation log. The customer has a right to request a copy of this log at the time of billing and up to 30 days thereafter.

If a client needs any help during his journey (e.g. spare parts, medical emergency, additional flight planning, weather), we may be of assistance as well. As we are unable to guarantee availability

around the clock without prior arrangement, we regard this offer only as a backup in case a client is unable to help himself or if he is unable to contact any friends or relatives at home. Price: US\$ 100 / hour plus any other costs (e.g. telecommunication). Messages per email are included in this price. Charge for each page sent by fax: USD 2.00.

9 Telephone Standby

After prior arrangement Aero Explorer International offers telephone standby 24/7. Cost per day USD 150. For actual help / consulting we charge US\$ 100 / hour plus any other costs (e.g. telecommunication). Messages per email are included in this price. Charge for each page sent by fax: USD 2.00.

10 Delivery of Tripkits / Maps

If you should e.g. due to time constraints be unable to look for maps, charts or trip kits, we will gladly organize them for you, delivered the fastest (or most economical) way. Charge: USD 100 for each supplier/order plus 15% handling charge of order value. Payment: credit card only.

11 More than one aircraft

Should a client be organising a journey for two or more aircraft AEI offers a reduction in price of 10% for each participating aircraft.

For larger groups please inquire for a special arrangement.

Each participant will receive a complete package with individual flight planning for his personal aircraft and his passengers.

12 Rebate

If a client employs the services of AEI repeatedly, the company is pleased to offer a rebate of 10% that will be deducted directly from the invoice for each consecutive journey.

13 Accounts for Flight Planning

All charges will be settled by credit card (VISA or EUROCARD/MasterCard). Direct payment to the bank account of Aero Explorer International is possible by prior agreement.

14 Validity of this price list

This price list is valid as from July 28, 2006. It may be subject to change without prior notice.



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